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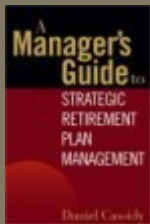
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## Check out Dan's book:



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## Client Profile



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## Upcoming Presentation

Dan Cassidy will be speaking at an upcoming Employee Benefits Meeting, co-sponsored by the Society of Actuaries and the Conference of Consulting Actuaries. He is organizing a sub-seminar within the conference that will focus on investment issues facing defined benefit plans - alternatives to plan termination, liability driven investing, and 130/30 strategies.

If you are interested in hearing more, please contact Maureen McClain at [maureen@cassidyretirement.com](mailto:maureen@cassidyretirement.com).

## **Best Practices Conference**

Cassidy Retirement Group is sponsoring the 2007 NEEBC Best Practices Conference. The conference will be held on December 12th at the Crowne Plaza Hotel in Natick, MA. It will feature some of New England's most innovative benefits professionals who will be there to share their ideas.

For more details and registration information, [click here](#).

## **Series on Risks Facing Retirees at Distribution**

A major issue that plan sponsors face now, and that will only grow more important in the future, is helping participants make appropriate decisions at retirement. With the baby boomers moving from accumulation of assets [whether in a traditional DB plan or 401(k) plan] into the distribution of income, plan sponsors need to consider how best to help their participants plan for this next and final phase of their lifetimes.

There is no single "right" answer for anyone, but we can discuss the risks that people should consider when making a decision for themselves - longevity, mortality, inflation, health, etc.

Over the next several newsletters, we will deal with one facet of this complicated problem beginning with inflation risk.

## **Resources**

For more information on Cassidy Retirement Group, please visit [www.cassidyretirement.com](http://www.cassidyretirement.com).